

BET Facility Advertisement

The facility named below is available for immediate assignment.

To:	Business Enterprises of Texas Licensed Managers and Consultants
From:	Nancy Greely Supervisor of Field Operations, Business Enterprises of Texas (B E T)
Subject:	Availability of Level 1 Facility Facility # 1-211-5 Facility Name: William Beaumont Army Medical Center Address: 18511 Highlander Medics St Fort Bliss, Texas 79918
Date:	March 14, 2025
Signed	Nancy Greely

Eligibility Criteria:

The following summary information is being provided for any licensed manager who wishes to apply for this facility and meets the eligibility requirements for a Level 1 facility as outlined in Rule §854.23(b). Applicants wishing to apply for this advertisement are required to submit a completed B E 114 B E T Business Application form to the Central Office via email at BET_Applications@twc.texas.gov (BET_Applications@twc.texas.gov) and to District # email at BET_D5_ElPaso@twc.texas.gov (BET_D5_ElPaso@twc.texas.gov). The email's subject line must include the B E T Manager's name, facility name, and the facility

number they are applying for. Homemade applications or Letters of Intent will not be accepted. The B E 114 is available on the B E T website:

<https://www.twc.texas.gov/programs/vocational-rehabilitation/business-enterprises-texas/facility-management>

NOTE: Manager and all employees must pass a Homeland Security background check before being allowed to work in any Federal location. A favorable Homeland Security background check is required for an applicant to be eligible for this assignment as required by program Rule §854.207 (c) (4) (D). Applicant must submit the required paperwork to the appropriate Federal point of contact within five business days of presentation of request by the Business Consultant.

Type of Facility:

Vending facility. Attached to this facility is a micromart which is operated by MCliff Vending (third party contract).

Items Served:

Chips, snacks, candies, pastries, cookies, waters, and assorted soda products. Micromart pre-packaged items to include: sandwiches, fruit, yogurts, pastries, salads, drinks, snacks, and coffee.

Equipment:

Sixteen snack vending machines, nine combo snack/drink vending machines, two convertible hand trucks, one pallet jack, and one commercial microwave oven. The assigned manager will be responsible for providing eighteen cold drink vending machines or working with a local distributor to provide the drink machines.

Building Populations:

Approximately 6,000 employees plus 2,000 daily customers.

Hours of operation:

24 hours a day, seven days a week; Open all holidays and weekends. **Manager will be required to be on call 24 hours a day for any service issues.**

Staffing:

The B E T manager will need to employ one full-time employee. Manager will need help stocking and robbing the vending machines, working in the storage area, and with transportation. The assigned manager and employee will have to abide by the military facility rules and regulations.

Host Cleaning Responsibilities:

General cleanliness of the areas except the vending machines.

Manager Cleaning Responsibilities:

The manager is responsible for the daily operation of the business, servicing and stocking all machines, repairs and cleaning of the equipment as needed. The BET manager is responsible for removal of all trash generated while stocking the facility.

Transportation:

There is no Public or Special Transit available for this site. Manager will need transportation for product delivery.

Vending Machines:

All vending machines are located within the military hospital facility.

LOCATION	SNACK	Combo	DRINK
William Beaumont Army Medical Center	16	9	18

Vending Service Contract Information

Any vending service contract the BET Manager negotiates must contain the following statements, information, and be pre-approved by BET:

1. The vending machines shall contain only products that show expiration dates on each package. The contractor is responsible for the rotation and adequate supply of products. All product types must be offered year-round including products containing chocolate. No products may be sold beyond their expiration dates.
2. The contractor shall consistently provide vending services adequate to meet customer demand and customer satisfaction.
3. The vending machines shall be labeled with a professional looking sign or decal (Hand-written signs or decals are **not** acceptable), prominently placed on the front, displaying the contractor's name, telephone number, and refund information. The contractor shall establish and provide the BET manager with a copy of their refund and or reimbursement system for every service site.
4. The vending machine products and prices shall be identified by professional looking signs or tags (Handwritten signs or tags are **not** acceptable.) The Texas Workforce Commission (TWC) establishes the price ranges for products sold in vending machines/merchandisers located in approved TWC areas. The BET

manager working with the contractor shall establish specific product pricing. The contractor may not price products more than TWC price ranges.

5. At no time can the contractor remove vending machines or change the machine mix without prior authorization from the BET manager.
6. All vending machines placed in state and federal buildings shall have operational Energy Saving Devices.
7. The contractor shall keep the contractor's machines and all adjacent areas neat and sanitary. The contractor shall clean spills that occur while filling or cleaning machines, shall clean the front of the machines after restocking or servicing them and remove packaging and waste from the area after each service call.
8. In performing the services covered under this contract, the contractor shall comply with all applicable federal, state, or local laws, including, those related to occupational safety and health, equal employment opportunity, immigration and naturalization, the Americans with Disabilities Act, and the State Tax and Insurance Law.
9. The contractor shall not enter any subcontract for services under this contract without previous approval provided in writing by the BET manager.
10. If the vending contractor vacates the business for any reason including bankruptcy, the BET manager shall reserve the right to remove, store and sell any equipment not removed at the end of a 30-day cancellation notice. If the contractor stops providing service, the BET manager reserves the right to remove, store, and sell any equipment not removed after five calendar days without service. This agreement does not provide exclusive right to operate vending services on service sites. This agreement is not assignable to another party.

Storage Area

There is no on-site storage available.

Required Inventory

The applicant must show the ability to provide \$3,068 in resale inventory, \$631 in miscellaneous inventory and \$1,376 in opening cash.

Sales Information

Total net sales before expenses for the past twelve months.

Month	Machine Sales	Other Income
February 2024	\$11,661	N/A
March 2024	\$12,359	N/A
April 2024	\$12,757	N/A
May 2024	\$12,757	N/A
June 2024	\$12,482	N/A
July 2024	\$13,850	N/A
August 2024	\$12,142	N/A
September 2024	\$11,878	N/A
October 2024	\$10,895	N/A
November 2024	\$9,260	N/A
December 2024	\$8,336	\$714
January 2025	\$9,275	\$803
Total Monthly Sales	\$137,652	\$1,517

Contact Information

For information regarding this facility, please contact:

Business Consultants:	Carlos Aguirre, 915-241-4809 Julia Rodriguez, 915-330-2774
E C M Representatives:	Tommy Crawford, 254-654-0119 Paul Parker, 806-441-2227
The official advertisement date:	March 14, 2025

Facility Schedule

The following schedule will apply to this facility:

Description	Date Due	Time Due
<p>BE114 – The B E T Business Application form is due to B E T Central Office via email at BET_Applications@twc.texas.gov and to District # email at BET_D5_ElPaso@twc.texas.gov</p> <p>Include with the application proof of ability to provide the required inventory and proof of current sales tax.</p>	<p>April 1, 2025</p>	<p>5:00 p.m.</p>
<p>Written applications processed by regional teams are due to the B E T Central Office.</p>	<p>April 8, 2025</p>	<p>5:00 p.m.</p>
<p>Panel/Selection Interviews will be held virtually.</p>	<p>TBD</p>	
<p>Facility changeover schedule. Coordination will be completed between the outgoing and incoming managers to determine a definite timetable.</p>	<p>Anticipated late May 2025</p>	

Advertisement Disclaimer

The information listed in this advertisement, such as products offered, hours of operation, employee counts, sales projections, and the number or type of vending machines, is all subject to modification due to changing business trends and demands. No information provided in any facility advertisement should be considered as a contractual obligation by the Texas Workforce Commission, real or implied.

The sales amounts for this BET facility are provided for informational purposes only. This information is based on a BET manager's reporting for the stated time periods and not intended to infer the sales reflected would be replicated when the facility is under different management. Inherent variables exist which can affect the sales potential and profitability of any BET facility including but not limited to the manager's capabilities of maximizing profits and other external factors.