

BET Facility Advertisement

The facility named below is available for immediate assignment.

To:	Business Enterprises of Texas Licensed Managers and Consultants
From:	Nancy Greely Supervisor of Field Operations, Business Enterprises of Texas (B E T)
Subject:	Availability of Level 1 Facility Facility # 1-969-5 Facility Name: IRS Vending, Address: 3651 S, IH 35, Austin, TX 78741
Date:	March 11, 2026
Signed	Nancy Greely

Eligibility Criteria:

The following summary information is being provided for any licensed manager who wishes to apply for this facility and meets the eligibility requirements for a Level 1 facility as outlined in Rule §854.23(b). Applicants wishing to apply for this advertisement are required to submit a completed B E 114 B E T Business Application form to the Central Office via email at BET_Applications@twc.texas.gov (BET_Applications@twc.texas.gov) and to District 1 email at BET_D1_SouthAustin@twc.texas.gov (BET_D1_SouthAustin@twc.texas.gov). The email's subject line must include the B E T Manager's name, facility name, and the facility number they are applying for. Homemade applications or Letters of Intent will not be accepted. The B E 114 is available on the B E T website:

<https://www.twc.texas.gov/programs/vocational-rehabilitation/business-enterprises-texas/facility-management>

Type of Facility:

This is a Federal Vending facility with 6 (six) buildings located within Austin, TX.

NOTE: Manager and all employees must pass a Homeland Security background check before being allowed to work in any Federal location. A favorable Homeland Security background check is required for an applicant to be eligible for this assignment as required by program Rule §854.207 (c) (4) (D). Applicant must submit the required paperwork to the appropriate Federal point of contact within five business days of presentation of request by the Business Consultant.

Items Served:

Vending machine items to include chips, snacks, candy, pastries, cookies, water, and assorted drink products.

Equipment:

State owned equipment provided: 10 snack machines, 1 bottle drink machine, 1 single door freezer, 2 bill changers.

There are 8 drink machines provided by Coca Cola.

The current manager has 2 manager owned drink machines at this facility.

Building Populations/ Hours of Operation:

IRS Vending at 3651 S, IH 35, Austin, TX 78741 population is 3,500. The break rooms at this site are open 24 hours and 7 days a week.

IRS Vending at 12301 Mopac population is approximately 50. The break room at this site is 7:00 a.m. to 5:00 p.m., Monday through Friday.

IRS Vending Building K at 4175 Friedrick population is approximately 50. The break room at this site is 7:00 a.m. to 5:00 p.m., Monday through Friday.

IRS Vending Building J at 4211 Woodward population is approximately 50. The break room at this site is 7:00 a.m. to 5:00 p.m., Monday through Friday.

IRS Vending Warehouse at 2021 Woodward population is approximately 200. The break room at this site is 7:00 a.m. to 5:00 p.m., Monday through Friday.

IRS Vending at SPOC, 5015 S IH 35 population is 750. The break room at this site is open 24 hours and 7 days a week.

Staffing:

The BET manager may require one (1) full-time employee.

Host Cleaning Responsibilities:

General cleanliness of the areas except the vending machines.

Manager Responsibilities:

The assigned B E T manager will be responsible for keeping the machines clean and attractive, performing repairs on the machines, keeping the machines adequately stocked to ensure customer satisfaction, maintaining a refund system, monitoring the immediate areas around the machines to ensure a neat appearance.

Manager must be in constant communication with IRS Host to inform them of the vending service schedule, vending machine maintenance, vending machine removals or replacements, or any other activity which requires the managers presence at the IRS Vending sites.

Transportation:

Public transportation is available, and special transit is available for those who qualify.

Vending Machines:

Location	Snack	Drink
IRS Vending at 3651 S, IH 35	4 with card readers	4 Coca Cola 1 BET with card reader
IRS Vending at 12301 Mopac	1	1 Coca Cola
IRS Vending Building K at 4175 Friedrick	1	1 Coca Cola
IRS Vending Building J at 4211 Woodward	1	1 Coca Cola
IRS Vending Warehouse at 2021 Woodward	1	1 Coca Cola
IRS Vending at SPOC, 5015 S IH 35	2 with card readers	2 manager owned

Vending Service Contract Information:

Any vending service contract the BET Manager negotiates must contain the following statements, information, and be pre-approved by BET:

1. The vending machines shall contain only products that show expiration dates on each package. The contractor is responsible for the rotation and adequate

supply of products. All product types must be offered year-round including products containing chocolate. No products may be sold beyond their expiration dates.

2. The contractor shall consistently provide vending services adequate to meet customer demand and customer satisfaction.
3. The vending machines shall be labeled with a professional looking sign or decal (Hand-written signs or decals are **not** acceptable), prominently placed on the front, displaying the contractor's name, telephone number, and refund information. The contractor shall establish and provide the BET manager with a copy of their refund and or reimbursement system for every service site.
4. The vending machine products and prices shall be identified by professional looking signs or tags (Handwritten signs or tags are **not** acceptable.) The Texas Workforce Commission (TWC) establishes the price ranges for products sold in vending machines/merchandisers located in approved TWC areas. The BET manager working with the contractor shall establish specific product pricing. The contractor may not price products more than TWC price ranges.
5. At no time can the contractor remove vending machines or change the machine mix without prior authorization from the BET manager.
6. All vending machines placed in state and federal buildings shall have operational Energy Saving Devices.
7. The contractor shall keep the contractor's machines and all adjacent areas neat and sanitary. The contractor shall clean spills that occur while filling or cleaning machines, shall clean the front of the machines after restocking or servicing them and remove packaging and waste from the area after each service call.
8. In performing the services covered under this contract, the contractor shall comply with all applicable federal, state, or local laws, including, those related to occupational safety and health, equal employment opportunity, immigration and naturalization, the Americans with Disabilities Act, and the State Tax and Insurance Law.

9. The contractor shall not enter any subcontract for services under this contract without previous approval provided in writing by the BET manager.

10. If the vending contractor vacates the business for any reason including bankruptcy, the BET manager shall reserve the right to remove, store and sell any equipment not removed at the end of a 30-day cancellation notice. If the contractor stops providing service, the BET manager reserves the right to remove, store, and sell any equipment not removed after five calendar days without service. This agreement does not provide exclusive right to operate vending services on service sites. This agreement is not assignable to another party.

Storage Area:

There is one (1) storage area located at the IRS main building 3651 S. IH 35, Austin.

Required Inventory:

The awarded BET Manager must be able to provide \$5,500.00 vending inventory, \$440.00 in opening cash and \$150.00 for miscellaneous.

Sales Information:

Machines sales for past twelve months.

Month	Vending Sales	Other Income
February 2025	\$9,242.03	\$0
March 2025	\$12,288.73	\$430.79
April 2025	\$10,723.93	\$212.32
May 2025	\$11,390.28	\$125.69
June 2025	\$9,747.73	\$347.66
July 2025	\$8,549.34	\$0
August 2025	\$8,869.12	\$0
September 2025	\$9,435.56	\$425.25
October 2025	\$4,130.23	\$443.42
November 2025	\$5,180.77	\$0

December 2025	\$7,213.22	\$174.02
January 2026	\$6841.80	\$197.98
Monthly Sales Total	\$103,612.74	\$2,357.13

The following are the TAC-21-02 sites assigned to the facility

Service Site Name & Address
Site #1527 – USPS Lake Travis station, 2110 Ranch Rd 620 S., Lakeway, phone #512-263-2458
Site #1531 – USPS Burleson station, 4516 Burleson Rd, Austin, phone #512-444-1083
Site #1717 – UPS New Braunfels Annex, 686 S Seguin, New Braunfels, phone #830-625-7736

Contact Information:

For information regarding this facility, please contact:

Business Consultants:	Ren’ee Britt at mary.britt@twc.texas.gov or Aaron Hanna at aaron.hanna@twc.texas.gov
E C M Representatives:	Manny Sifuentes at mannyjs25@gmail.com , Mike Sparks at snackhappyvend@yahoo.com
The official advertisement date:	March 11, 2026

Facility Schedule:

The following schedule will apply to this facility:

Description	Date Due	Time Due
<p>BE114 – The B E T Business Application form is due to B E T Central Office via email at BET_Applications@twc.texas.gov and to District 1 email at BET_D1_SouthAustin@twc.texas.gov</p> <p>Include with the application proof of ability to provide the required inventory and proof of current sales tax.</p>	<p>March 27, 2026</p>	<p>5:00 p.m.</p>
<p>Written applications processed by regional teams are due to the B E T Central Office.</p>	<p>April 3, 2026</p>	<p>5:00 p.m.</p>
<p>Interviews will be held virtually.</p>	<p>TBD</p>	
<p>Facility changeover schedule.</p> <p>Coordination will be completed between the outgoing and incoming managers to determine a definite timetable.</p>	<p>Projected for late April or early May 2026</p>	

Advertisement Disclaimer

The information listed in this advertisement, such as products offered, hours of operation, employee counts, sales projections, and the number or type of vending machines, is all subject to modification due to changing business trends and demands. No information provided in any facility advertisement should be considered as a contractual obligation by the Texas Workforce Commission, real or implied.

The sales amounts for this BET facility are provided for informational purposes only. This information is based on a BET manager's reporting for the stated time periods and not intended to infer the sales reflected would be replicated when the facility is under different management. Inherent variables exist which can affect the sales potential and profitability of any BET facility including but not limited to the manager's capabilities of maximizing profits and other external factors.