

BET Facility Advertisement

The facility named below is available for immediate assignment.

To:	Business Enterprises of Texas Licensed Managers and Consultants
From:	Larry Elliott Interim Director, Business Enterprises of Texas (B E T)
Subject:	Availability of Level 1 Facility Facility # 1-807-5A Brownsville Vending Route 600 E. Harrison Suite 1180 Box 9 (GSA-POC) Brownsville, Texas 78521
Date:	August 19, 2026
Signed	Larry Elliott

Eligibility Criteria:

The following summary information is being provided for any licensed manager who wishes to apply for this facility and meets the eligibility requirements for a Level 1 facility as outlined in Rule §854.23(b). Applicants wishing to apply for this advertisement are required to submit a completed B E 114 B E T Business Application form to the Central Office via email at BET_Applications@twc.texas.gov (BET_Applications@twc.texas.gov) and to District 4 email at BET_D4_SanAntonio@twc.texas.gov (BET_D4_SanAntonio@twc.texas.gov). The email's subject line must include the B E T Manager's name, facility name, and the

facility number they are applying for. Homemade applications or Letters of Intent will not be accepted. The B E 114 is available on the B E T website:

<https://www.twc.texas.gov/programs/vocational-rehabilitation/business-enterprises-texas/facility-management>

NOTE: Manager and all employees must pass Homeland Security and Texas Department of Criminal Justice (TDCJ) background checks to be eligible for work in Federal and TDCJ State Prison locations. A favorable background check is required for an applicant to be eligible for this assignment as required by program Rule §854.23 (b) (5)(A). Applicant must submit the required paperwork to the appropriate Federal or TDCJ point of contact within five business days of presentation of request by the Business Consultant. The Texas Department of Criminal Justice (TDCJ) requires that all managers and employees be escorted while servicing the vending machines. Violations of any rules or procedures could result in TDCJ not allowing manager access to the unit, resulting in the loss of the assigned facility.

Type of Facility:

This is a vending route consisting of state and federal vending facilities primarily located in Brownsville, Texas. It includes the Willacy County State Jail at 1695 S. Buffalo Rd, Raymondville, along with three (3) additional state and twelve (12) federal locations throughout Brownsville and neighboring Los Indios. In addition, the route includes twenty-five (25) TAC-21-02 facilities and will soon expand to include the new Anzalduas Port of Entry.

Items Served:

A complete array of snacks to include but not limited to chips, candy, pastries, cookies, soft drinks, water, and a variety of prepackaged sandwiches and other cold food items.

Note: No gum or small round chocolates/candies can be sold in prisons.

Equipment:

B E T equipment provided will include sixteen (16) snack machines, two (2) combo machines, five (5) credit card readers, vending machine easy lift, coin counter, and Mag-liner hand cart. The assigned manager will be responsible for negotiating with a local supplier to provide eighteen drink vending machines. The current eighteen cold drink machines are provided by Coca-Cola (local to area).

Building Populations:

The Willacy County State Jail has over 173 employees plus visitors for an inmate capacity of 1,069. The other locations see a fluctuating population.

Hours of Operation:

24 hours a day, 365 days a year. The assigned manager will be on-call 24 hours a day for service issues.

Staffing:

The assigned manager will require assistance in transporting and receiving product and will be required to have a sighted guide while transporting product through the prison facility.

Host Cleaning Responsibilities:

The host cleans the floor around the vending machines only. They are not responsible for the cleanliness of the vending machines, providing refunds or dealing with customer problems.

Manager Cleaning Responsibilities:

The assigned B E T manager will be responsible for keeping the machines clean and attractive, performing repairs on the machines, keeping the machines adequately stocked to ensure customer satisfaction, maintaining a refund system, monitoring the immediate areas around the machines to ensure a neat appearance, and disposing of any trash.

Previous history at this facility did not indicate any unusual sanitation or security problems. There may be occasions where a prison lockdown will prevent the servicing of the vending machines. The manager will have minimal exposure to the general prisoner population. The prison will always provide a security guard. All areas of the prison are highly guarded. However, there is always a risk when being exposed to confinement environments. The vending machines are for prison employees and visitors use only.

Transportation:

None.

Vending Machines:

18 state owned vending machines, and 18 vendor owned drink machines.

Vending Service Contract Information

Any vending service contract the BET Manager negotiates must contain the following statements, information, and be pre-approved by BET:

1. The vending machines shall contain only products that show expiration dates on each package. The contractor is responsible for the rotation and adequate supply of products. All product types must be offered year-round including products containing chocolate. No products may be sold beyond their expiration dates.
2. The contractor shall consistently provide vending services adequate to meet customer demand and customer satisfaction.
3. The vending machines shall be labeled with a professional looking sign or decal (Hand-written signs or decals are **not** acceptable), prominently placed on the front, displaying the contractor's name, telephone number, and refund information. The contractor shall establish and provide the BET manager with a copy of their refund and or reimbursement system for every service site.
4. The vending machine products and prices shall be identified by professional looking signs or tags (Handwritten signs or tags are **not** acceptable).
5. At no time can the contractor remove vending machines or change the machine mix without prior authorization from the BET manager.
6. All vending machines placed in state and federal buildings shall have operational Energy Saving Devices.
7. The contractor shall keep the contractor's machines and all adjacent areas neat and sanitary. The contractor shall clean spills that occur while filling or cleaning machines, shall clean the front of the machines after restocking or servicing them and remove packaging and waste from the area after each service call.
8. In performing the services covered under this contract, the contractor shall comply with all applicable federal, state, or local laws, including, those related to occupational safety and health, equal employment opportunity, immigration and

naturalization, the Americans with Disabilities Act, and the State Tax and Insurance Law.

9. The contractor shall not enter any subcontract for services under this contract without previous approval provided in writing by the BET manager.

10. If the vending contractor vacates the business for any reason including bankruptcy, the BET manager shall reserve the right to remove, store and sell any equipment not removed at the end of a 30-day cancellation notice. If the contractor stops providing service, the BET manager reserves the right to remove, store, and sell any equipment not removed after five calendar days without service. This agreement does not provide exclusive right to operate vending services on service sites. This agreement is not assignable to another party.

Storage Area

There is no on-site storage available.

Required Inventory

The applicant must show the ability to provide \$3,700 in resale inventory, \$100 in miscellaneous inventory and \$646 in opening cash. After assignment and during set-up, the incoming manager should expect costs to increase.

Sales Information

Total net sales before expenses for the past twelve months.

Table 3 columns, 14 rows

Month	Vending Sales	Vending Commissions
May 2025	\$3,921	\$2,883
June 2025	\$3,086	\$2,853

July 2025	\$4,316	\$3,014
October 2025	\$1,633	\$0
November 2025	\$3,441	\$2,771
December 2025	\$3,412	\$2,783
January 2026	\$3,200	\$3,084
February 2026	\$3,761	\$3,025
March 2026	\$2,983	\$3,372
April 2026	\$3,991	\$3,714
May 2026	\$3,162	\$3,437
June 2026	\$3,607	\$3,569
Total	\$40,513	\$34,505

Contact Information

For information regarding this facility, please contact:

Business Consultants:	Victor Bustamante-Morales, 512.470.2472 Mike Watts, 817.301.2591
E C M Representatives:	David Corbett, 713.598.7124 Kristen McNabb-Pattison, 512.350.4906
The official advertisement date:	August 19, 2026

Facility Schedule

The following schedule will apply to this facility:

Description	Date Due	Time Due
BE114 – The B E T Business Application form is due to B E T Central Office via email at BET_Applications@twc.texas.gov and to District 4 email at BET_D4_SanAntonio@twc.texas.gov Include with the application proof of ability to provide the required inventory and proof of current sales tax.	September 4, 2026	5:00 p.m.
Written applications processed by regional teams are due to the B E T Central Office.	September 12, 2026	5:00 p.m.
Panel/Selection Interviews will be held virtually.	TBD	
Facility changeover schedule. Coordination will be completed between the outgoing and incoming managers to determine a definite timetable.	Anticipated to occur at the end of September 2026	

Advertisement Disclaimer

The information listed in this advertisement, such as products offered, hours of operation, employee counts, sales projections, and the number or type of vending machines, is all subject to modification due to changing business trends and demands. No information provided in any facility advertisement should be considered as a contractual obligation by the Texas Workforce Commission, real or implied.

The sales amounts for this BET facility are provided for informational purposes only. This information is based on a BET manager's reporting for the stated time periods and not intended to infer the sales reflected would be replicated when the facility is under different management. Inherent variables exist which can affect the sales potential and profitability of any BET facility including but not limited to the manager's capabilities of maximizing profits and other external factors.